



## CHALLENGES AND OPPORTUNITIES OF MOBILITY AS A SERVICE IN INDIAN CITIES



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# OUTLINE

- **MaaS Globally : Latest Development and Business Evolution**
- **Challenges and Opportunities in Indian Cities : Stakeholders Consultation Fundings**
- **Suggested Framework for MaaS in Indian Context**

**We have conducted Multiple stakeholder's consultations with transport authorities globally on how do they see MaaS Project implementation.**



# MAAS MARKET

**MaaS market is expected to grow from \$3.3 Billion in 2021 to \$40.1 Billion in 2030**

**The key market is forecasted to be developing countries in Asia – Oceania Region with strong growth potential in China, India, Australia and Singapore**

**Currently the market is dominated by not more than ten companies and startup originated mainly from Europe**

Source MarketandMarket Forecast

# NEW PROJECT LAUNCHES IN MAAS

## RMV in Germany launches new MaaS application RMVgo. Focus on intermodal transport

The Rhein-Main-Verkehrsverbund (RMV) has launched a new app on October 17th, 2020, technology from Hacon. The mobile app "RMVgo" is an expandable MaaS solution with planner, optional ticket purchase and various traffic information. Hacon MaaS app for "RMVgo" is precisely tailored to the multimodal and intermodal transport concept of t

## SkedGo launches its fifth Australian MaaS project

### New MaaS platform to launch in 27 Spanish cities

12 August 2021  
by Christopher Carey

Spain's national railway operator **Renfe** has awarded tech firms Siemens Mobility and Everis a five-year contract to develop a countrywide mobility-as-a-service (MaaS) platform.

The digital platform will integrate transport modes including train, bike, metro, bus, car-sharing and e-scooter services, enabling passengers to identify and book the option that best suits their needs.

## Toyota's Kinto launches new MaaS project in UK

na, Madrid, Bilbao,

Toyota MaaS

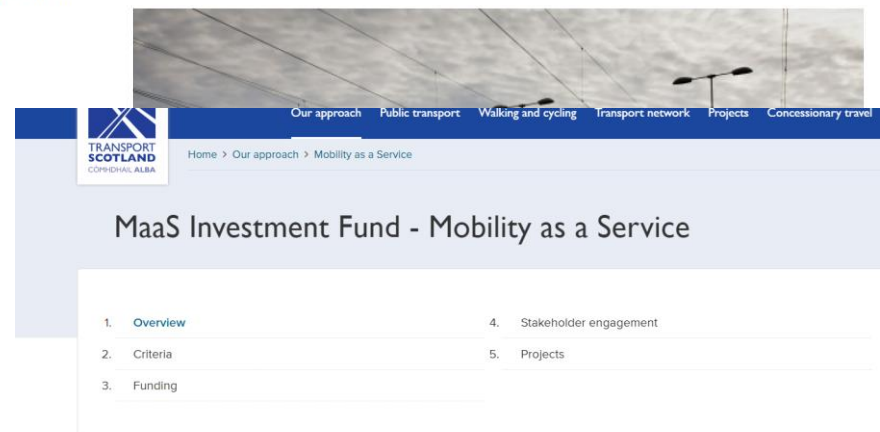
Toyota's mobility brand, Kinto, has launched a new Mobility as a Service trial in the English city of Derby.

The app-based 'DerbyGo by Kinto' allows users to plan, book and pay for journeys via their smartphone. One of its key objectives is to reduce the number of car journeys in the city, easing congestion, improving air quality and reducing the city's carbon emissions.

Initially, DerbyGo includes bus and train services, and will target Derby's 10,000-strong student

## Vy launches Scandinavian-wide MaaS project

VY, formerly Norwegian State Railways (NSB), has awarded SkedGo a contract to develop a new Mobility as a Service (MaaS) journey planner for the Scandinavian region.



# MAAS A CHANGING BUSINESS MODEL

## Pioneering MaaS Start-Up Seeks Buyer, New Investors as Cash Crunch Worsens

*Finland-based MaaS Global has solicited offers from major mobility companies as it pursues options to stay afloat.*

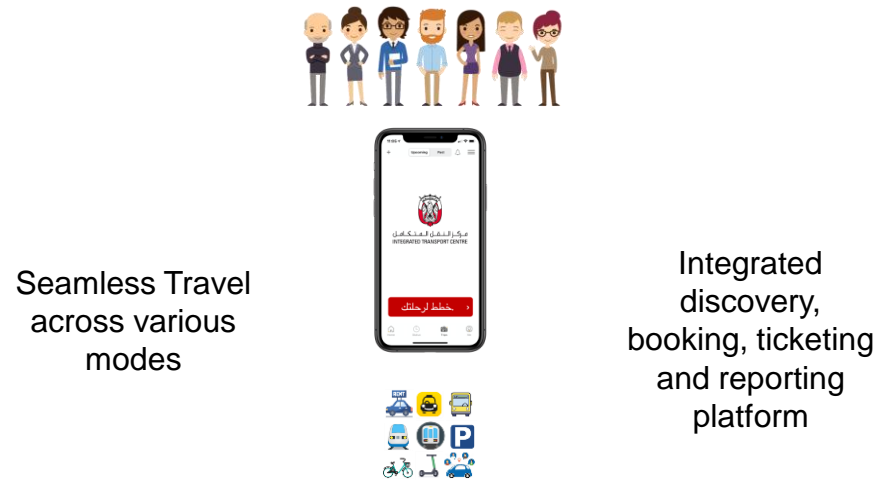
Exclusive

Dan Balaban September 2, 2022 MaaS MaaS Global

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# TYPICAL MAAS MODEL

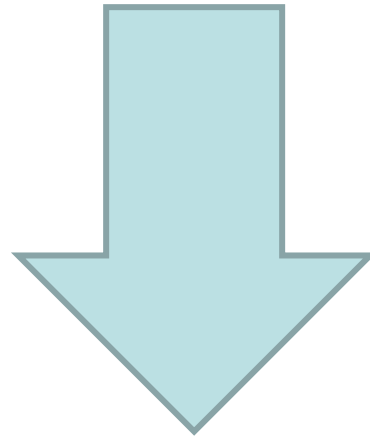


Typical MaaS Solution Coverage



# MAAS A CHANGING BUSINESS MODEL

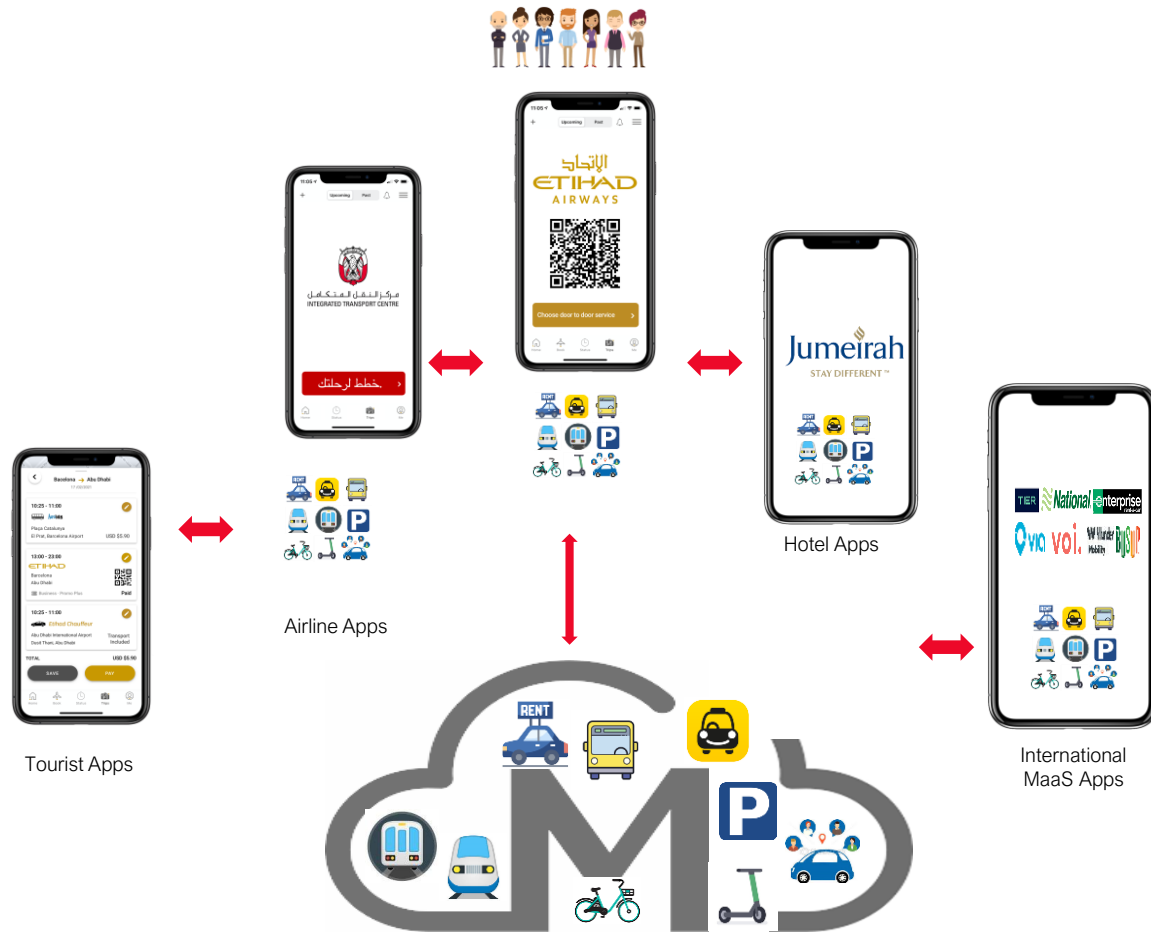
**MOBILITY SERVICE**



**+ MOBILITY SERVICE**

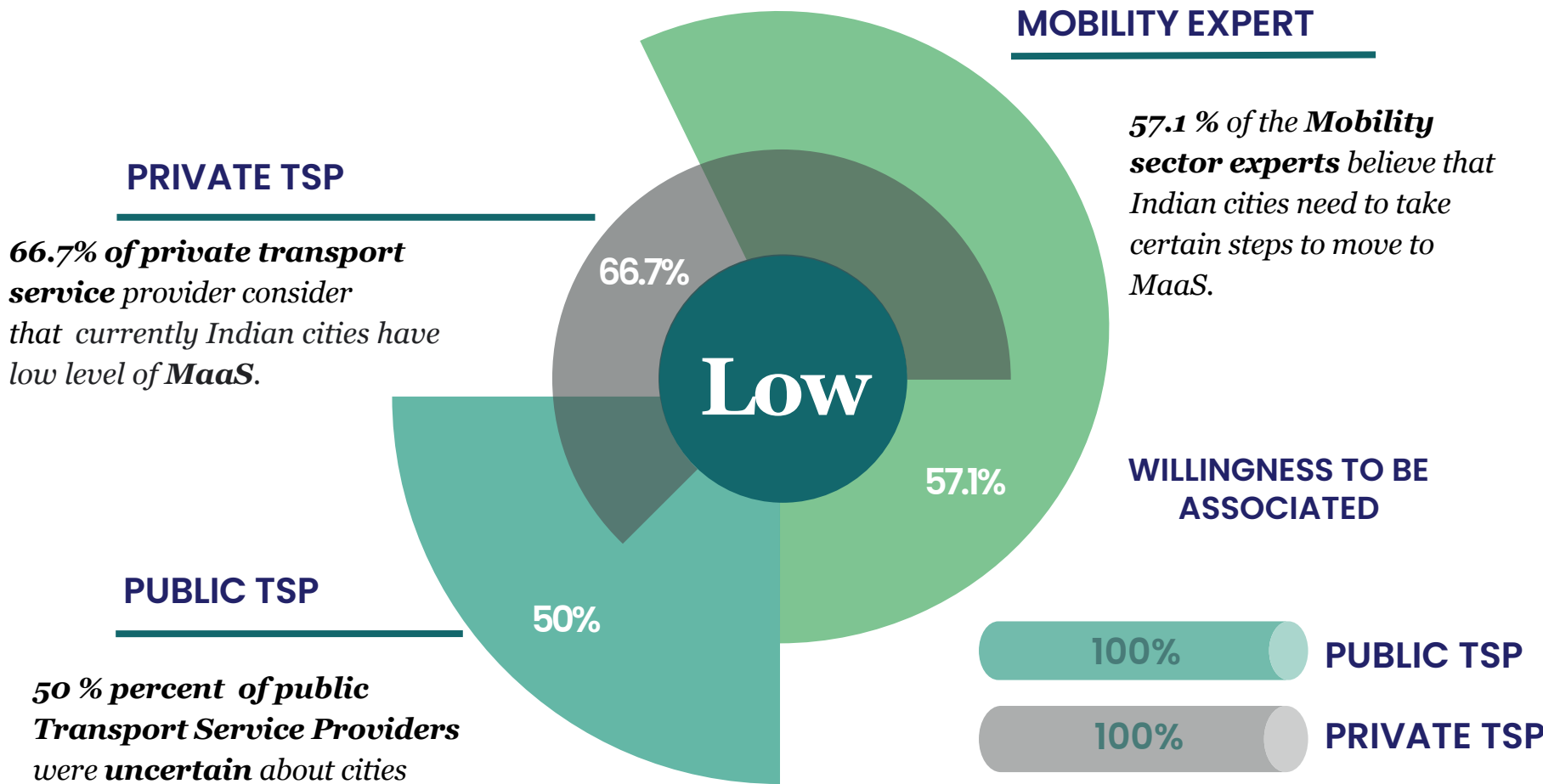


# INTEGRATED MARKETPLACE MODEL



# MAAS PROJECTS : INDIAN PERSPECTIVE

## MaaS Readiness of Indian Cities ?



# MAAS PROJECTS : INDIAN PERSPECTIVE

## *The key challenges for MaaS implementation*

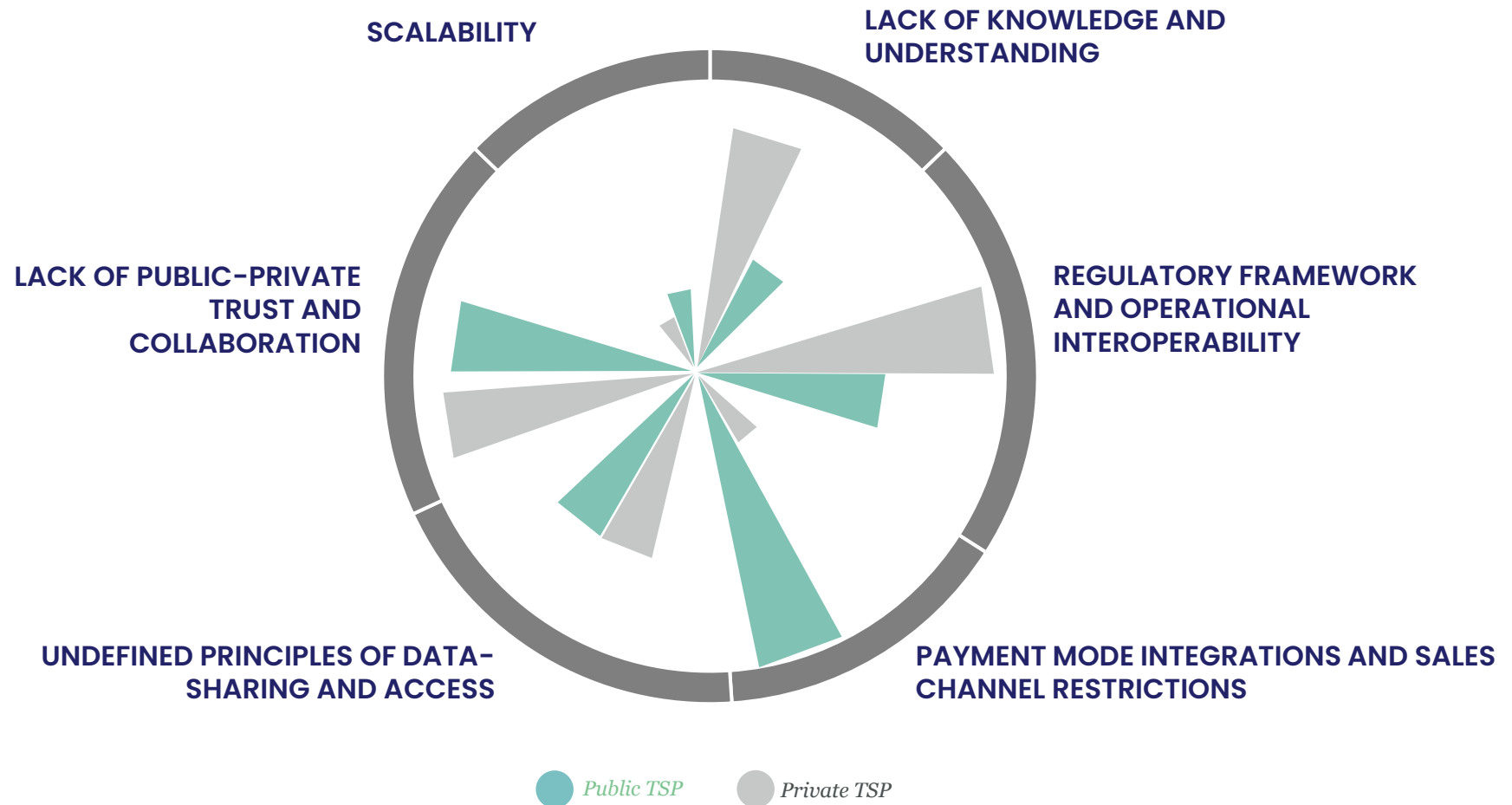


A word cloud illustrating the key challenges for MaaS implementation. The words are arranged in a circular pattern, with 'data' and 'legal framework' being the most prominent. Other significant words include 'trust', 'governance', 'publicprivatepartnership', 'policy for parking charg', 'multiple agencies', 'mode', 'readiness', 'government responsibility', 'technical understanding', 'data security', 'incompatibility', 'access to capital', 'data sharing', 'policy', 'pricing', 'collaboration', and 'trust building'.

publicprivatepartnership  
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data sharing  
policy  
pricing  
collaboration  
trust building  
trust  
data  
legal framework  
governance

# MAAS PROJECTS : INDIAN PERSPECTIVE

*What do you think are the major barriers for MaaS in Indian Context?*



Public TSP

Private TSP

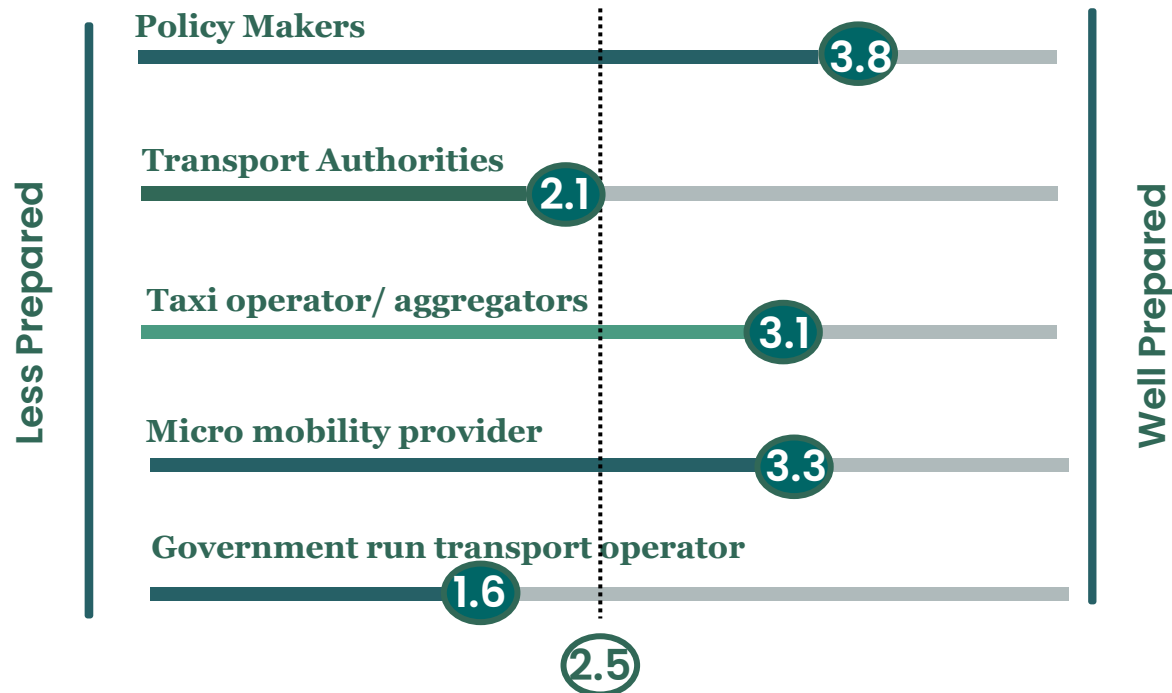
# MAAS PROJECTS : INDIAN PERSPECTIVE

*Is MaaS Pilot a good  
starting point to  
implement MaaS?*

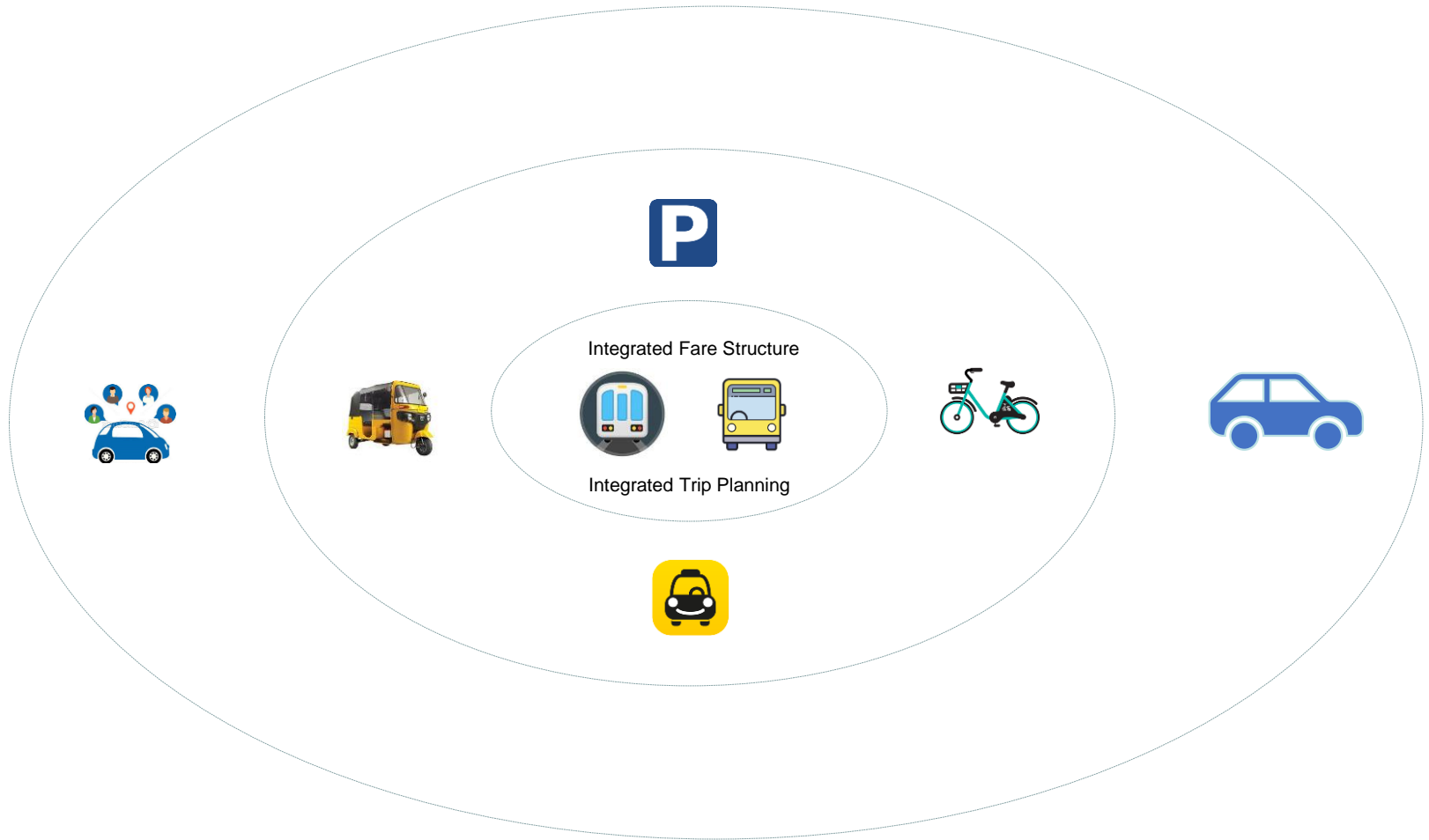
**100%  
YES**

# MAAS PROJECTS : INDIAN PERSPECTIVE

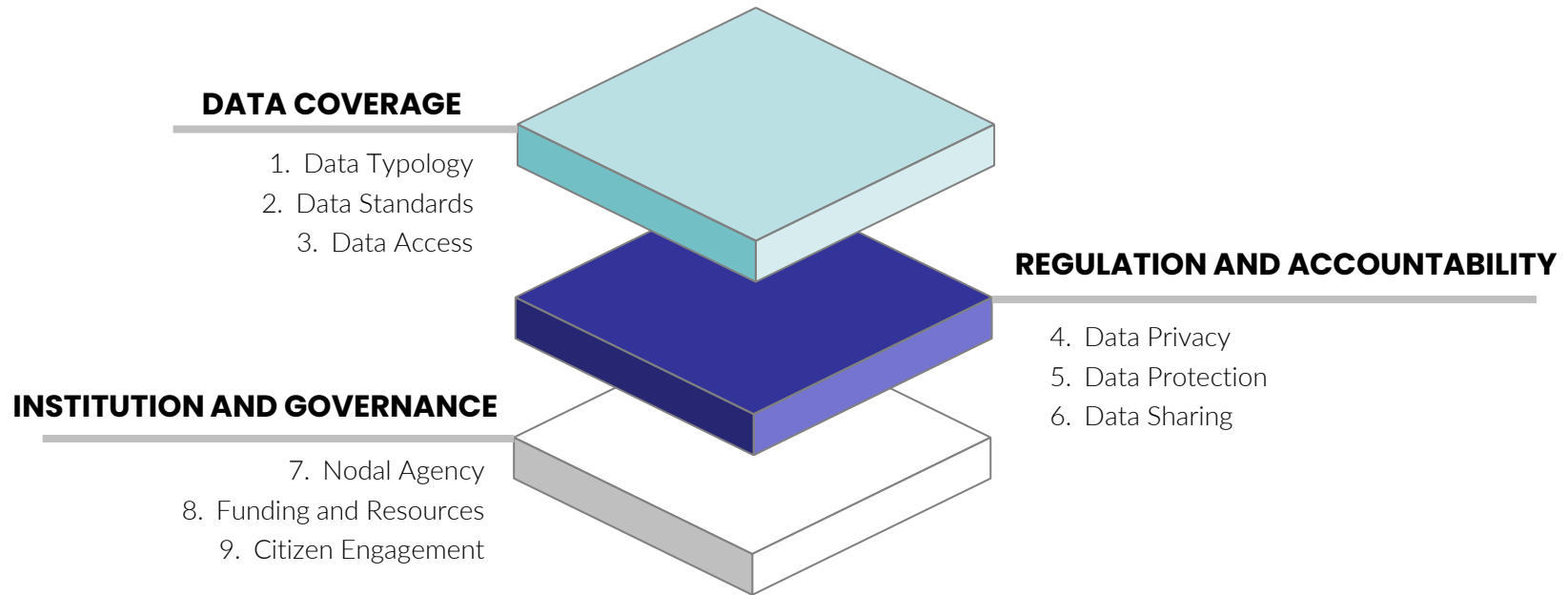
## *Readiness of Stakeholders*



# PROPOSED APPROACH FOR INDIAN CITIES



# NEXT STEP : OPEN MOBILITY DATA POLICY



GIZ has launched a MaaS toolkit for Indian Cities and one of the product is proposed structure of an open mobility data policy. This policy document identifies 40 Policy measures across 9 Policy Areas

[www.maastoolkit.org](http://www.maastoolkit.org)